

SWR

# DEVELOPER SERVICES

*strategic* PLANNING \* *financial* INSIGHT \* *valuable* KNOWLEDGE

*Two things distinguish STATEWIDE REALTY from other firms in New York City real estate: our sharp focus on the real estate industry and our abundant knowledge of the Manhattan real estate market. STATEWIDE offers services to meet the increasingly complex needs for real estate development. We seek extraordinary returns for taking manageable risks by utilizing the broad array of talent, knowledge, and skill sets of our diverse staff.*

## DISTINCT PROCESS

StateWide Realty provides a full array of developer services ranging from project and concept analysis to transaction advisory. Our firm is a close-knit and mobile team of experienced and accomplished professionals who specialize in working closely with developers from the earliest stages of a project until completion. Throughout each stage of the process, we provide the services that are essential to our clients. Our customized service enables us to deliver outstanding results for our clients, whatever a given project's scope, shape or scale. Our mobility allows us to integrate ourselves with clients and become intimately familiar with the specific characteristics and needs of our clients' project.

The world of real estate has changed significantly over the last decade. Managing risk, understanding budgeting, and having the right financial expectations are keys to real estate success. At StateWide, our staff is experienced in financial planning and creating strategies for developers, from the early stages to the project completion. We strive to deliver compelling risk-adjusted returns over the long term.

Our connections with brokers and financial institutions with vast knowledge of New York City real estate allow StateWide to guarantee that our clients receive only the most valuable assistance from us. StateWide ensures that the projects we represent achieve their full potential and stand out in today's competitive environment.

## SERVICES PROVIDED

StateWide's developer services team is committed to our core principles and values. StateWide prides itself in being a uniquely versatile provider of real estate and financial consulting services.

- Market Research and Analysis
- Development Strategy Building
- Developer Budgeting
- Development Risk Analysis
- Transaction Strategy & Due Diligence
- Financial Outsourcing
- Mezzanine Financing

As an integrated partner with our developer clientele, StateWide continually works to customize and revise each project for maximum risk-adjusted returns. We work around the clock to provide our clients with the best services New York City has to offer.

*“A truly SUCCESSFUL  
development delivers more  
than return on investment  
— IT INSPIRES”*

## WHY STATEWIDE?

StateWide understands every aspect of the real estate market. We are efficient and – when it comes to decision-making – quick. StateWide emphasizes communication with our clients, and we shape our services to fit each client's specific needs.

We have strong local knowledge and our focused geographic footprint allows StateWide to take advantage of its market. Along with our knowledge comes an affiliation with brokers and financial institutions that helps us to provide clients with a unified full-service entity that creates operating synergies and real-time market knowledge.

With a team of experts and experience in a variety of services, StateWide is positioned to satisfy all of your needs. Our services are always fully customizable, from market research and project budgeting to transaction advisory and due diligence. In short, we do it all – and will do whatever it takes to generate attractive returns on investment for our clients.